

# IT'S NOT EASY FINDING THE RIGHT FIT. BUT IT HELPS TO KNOW WHAT YOU'RE DOING.

Why is SBA Advisors the preferred choice of more independent banks and national SBA programs than any other executive search firm? **Our clients trust us because we know the SBA lending business just like they do.** See how we stack up and judge for yourself who's best qualified to find and provide you with the top candidates for all your SBA hiring needs.

- Desire your trust in providing key personnel for your SBA hiring needs
- Installed multiple SBA loan departments
- Enlisted by NAGGL to teach courses on establishing an SBA department
- Founded SBA brokerage firm and built annual volume to \$30,000,000 in 10 years
- Authored, published, and trained SBA professionals on manuals covering SBA credit analysis, eligibility and packaging, closing and funding, and servicing and liquidation.
- Testified before Congress on behalf of SBA loan programs
- Compiled 18 years varied experience in the SBA lending industry
- Developed compensation plans for multiple independent banks and national SBA programs

SBA Advisors

COMPETITOR

COMPETITOR #2

COMPETITOR #3

✓	✓	✓	✓
✓	—	—	—
✓	—	—	—
✓	—	—	—
✓	—	—	—
✓	—	—	—
✓	—	—	—
✓	—	—	—



STAFFING ■ CONSULTING ■ MARKETING

TERRY & ASSOCIATES, INC.

The Proof is in the Placement